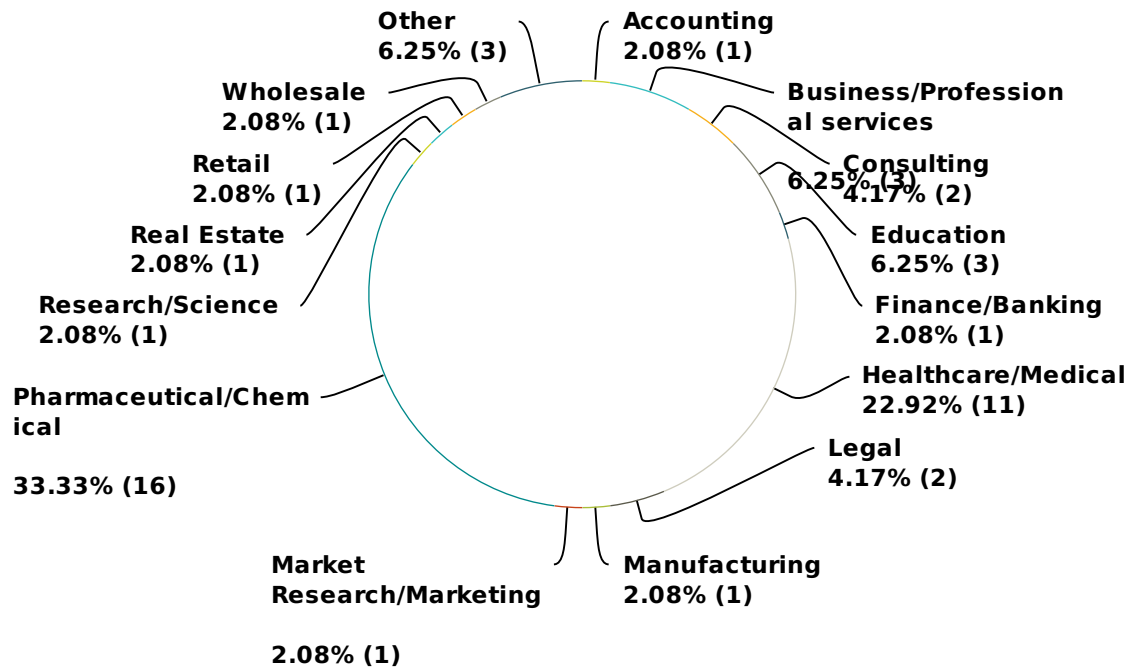


Skills and competencies most influential to success.

Q1 Which of the following best describes your type of business?

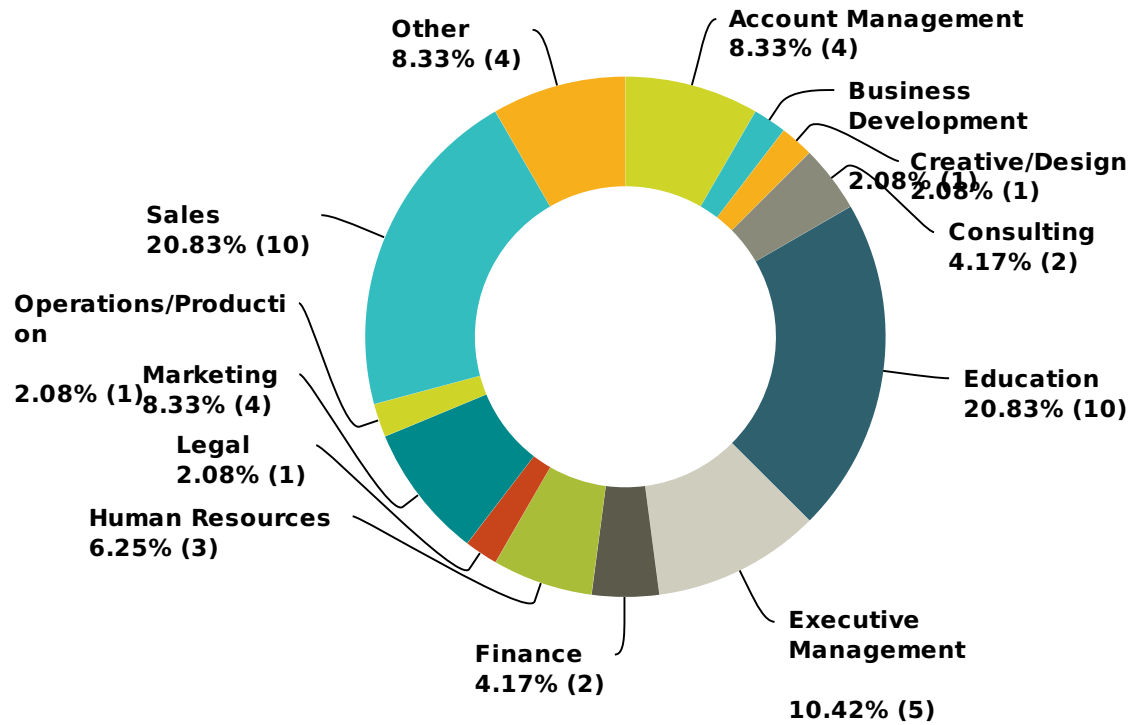
Answered: 48 Skipped: 0



Skills and competencies most influential to success.

Q2 Which of the following best describes your primary function?

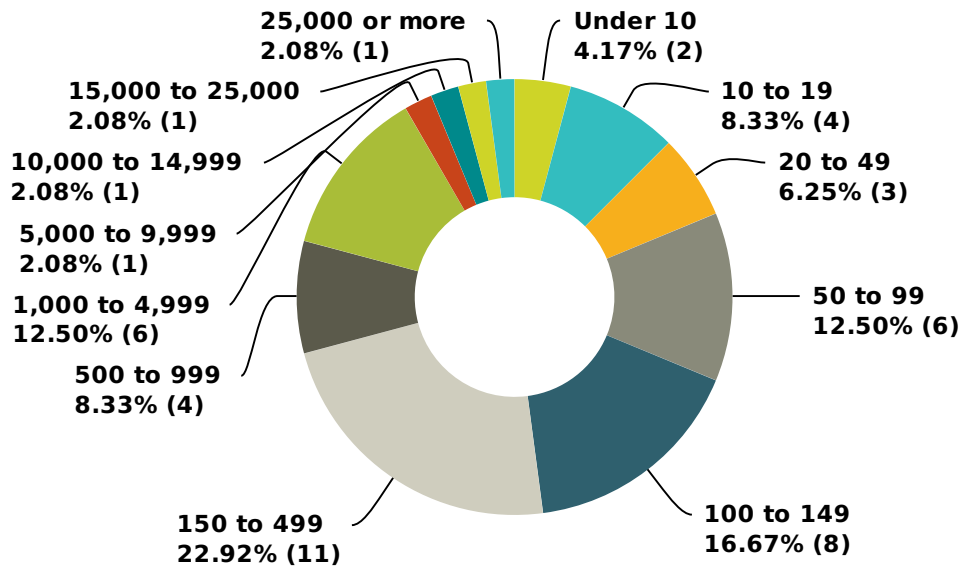
Answered: 48 Skipped: 0



Skills and competencies most influential to success.

Q3 Total number of employees in your company (local operations)

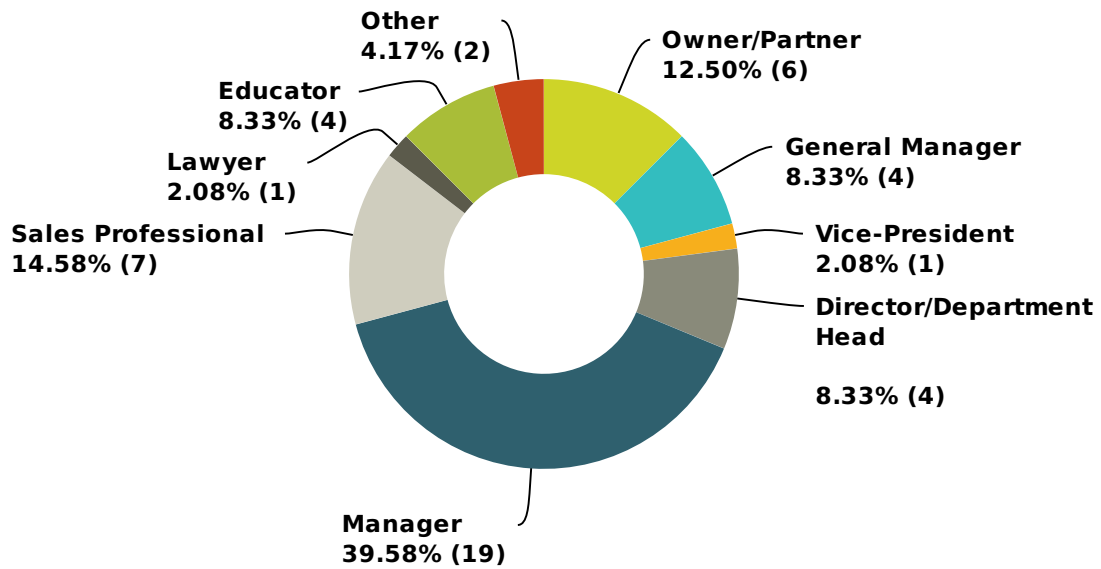
Answered: 48 Skipped: 0



Skills and competencies most influential to success.

Q4 Which of the following most accurately describes your title in the company?

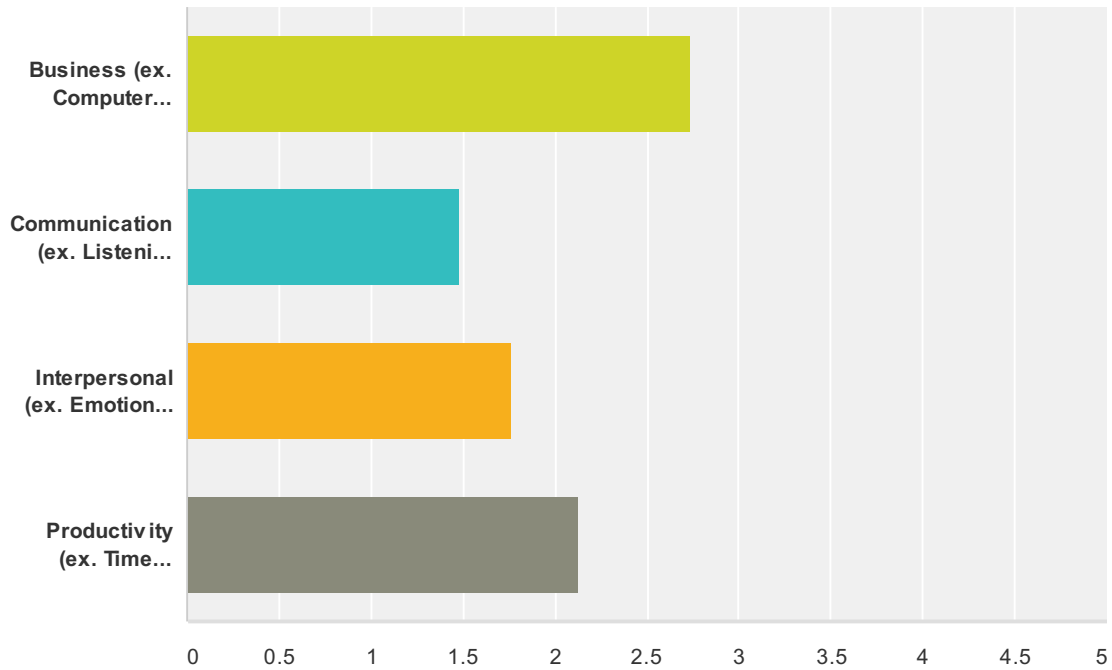
Answered: 48 Skipped: 0



Skills and competencies most influential to success.

Q5 GROUPS OF SKILLS Please rank the following skill/competency groups on their relative importance or impact on your current and continued success. 1 is the most important or the one that has the most impact. 4 is the least important of the list.

Answered: 46 Skipped: 2

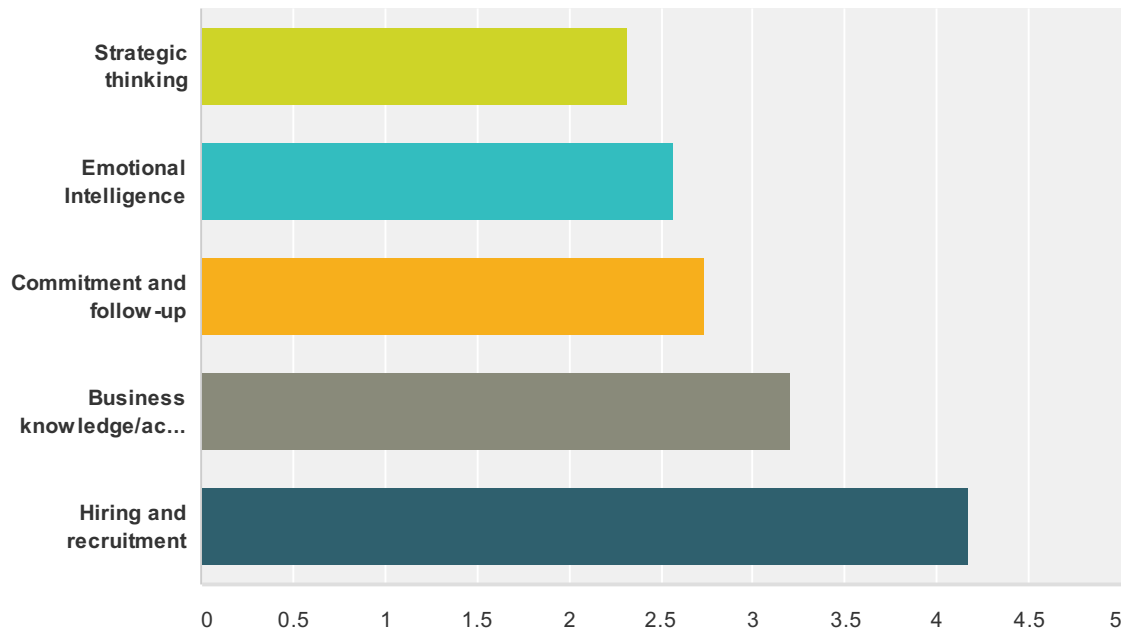


	Most important	(no label)	(no label)	Least important	Total	Average Rating
Business (ex. Computer skills, analytical skills, data, etc...)	13.04% 6	30.43% 14	26.09% 12	30.43% 14	46	2.74
Communication (ex. Listening, presentations, engaging in dialogue, etc...)	63.04% 29	28.26% 13	6.52% 3	2.17% 1	46	1.48
Interpersonal (ex. Emotional Intelligence, adaptability, team work, etc...)	52.17% 24	28.26% 13	10.87% 5	8.70% 4	46	1.76
Productivity (ex. Time management, initiative, strategic thinking, etc...)	26.09% 12	41.30% 19	26.09% 12	6.52% 3	46	2.13

Skills and competencies most influential to success.

Q6 Please note that all skills/competencies listed are already identified as important, you simply need to rank the following according to their relative importance to your continued success.

Answered: 44 Skipped: 4

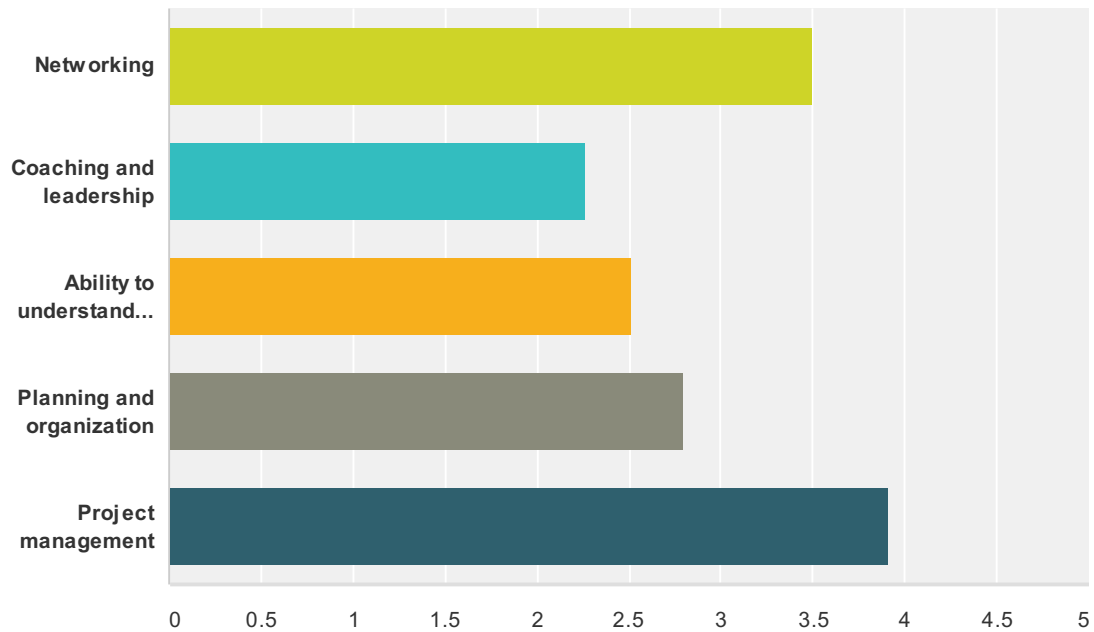


	Most important	(no label)	(no label)	(no label)	Least important	Total	Average Rating
Strategic thinking	38.64% 17	20.45% 9	15.91% 7	20.45% 9	4.55% 2	44	2.32
Emotional Intelligence	27.27% 12	22.73% 10	25.00% 11	15.91% 7	9.09% 4	44	2.57
Commitment and follow-up	18.18% 8	25.00% 11	29.55% 13	20.45% 9	6.82% 3	44	2.73
Business knowledge/acumen	9.09% 4	25.00% 11	18.18% 8	31.82% 14	15.91% 7	44	3.20
Hiring and recruitment	6.82% 3	6.82% 3	11.36% 5	11.36% 5	63.64% 28	44	4.18

Skills and competencies most influential to success.

Q7 Please note that all skills/competencies listed are already identified as important, you simply need to rank the following according to their relative importance to your continued success.

Answered: 44 Skipped: 4

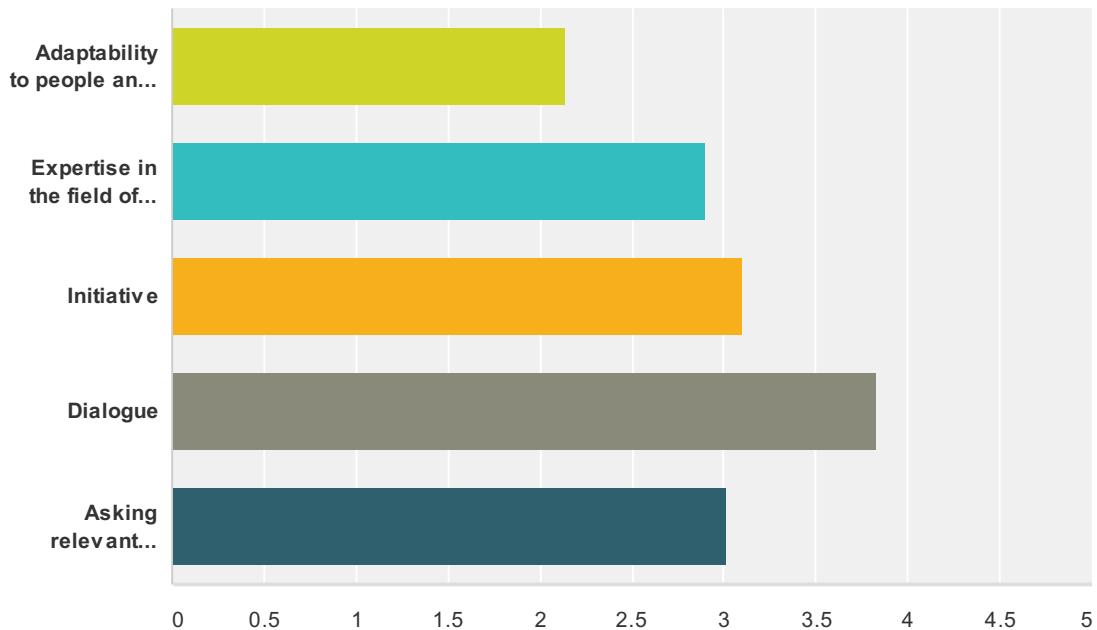


	Most important	(no label)	(no label)	(no label)	Least important	Total	Average Rating
Networking	9.09% 4	18.18% 8	18.18% 8	22.73% 10	31.82% 14	44	3.50
Coaching and leadership	36.36% 16	27.27% 12	15.91% 7	13.64% 6	6.82% 3	44	2.27
Ability to understand others	34.09% 15	13.64% 6	25.00% 11	20.45% 9	6.82% 3	44	2.52
Planning and organization	11.36% 5	29.55% 13	29.55% 13	27.27% 12	2.27% 1	44	2.80
Project management	9.09% 4	11.36% 5	11.36% 5	15.91% 7	52.27% 23	44	3.91

Skills and competencies most influential to success.

Q8 Please note that all skills/competencies listed are already identified as important, you simply need to rank the following according to their relative importance to your continued success.

Answered: 42 Skipped: 6

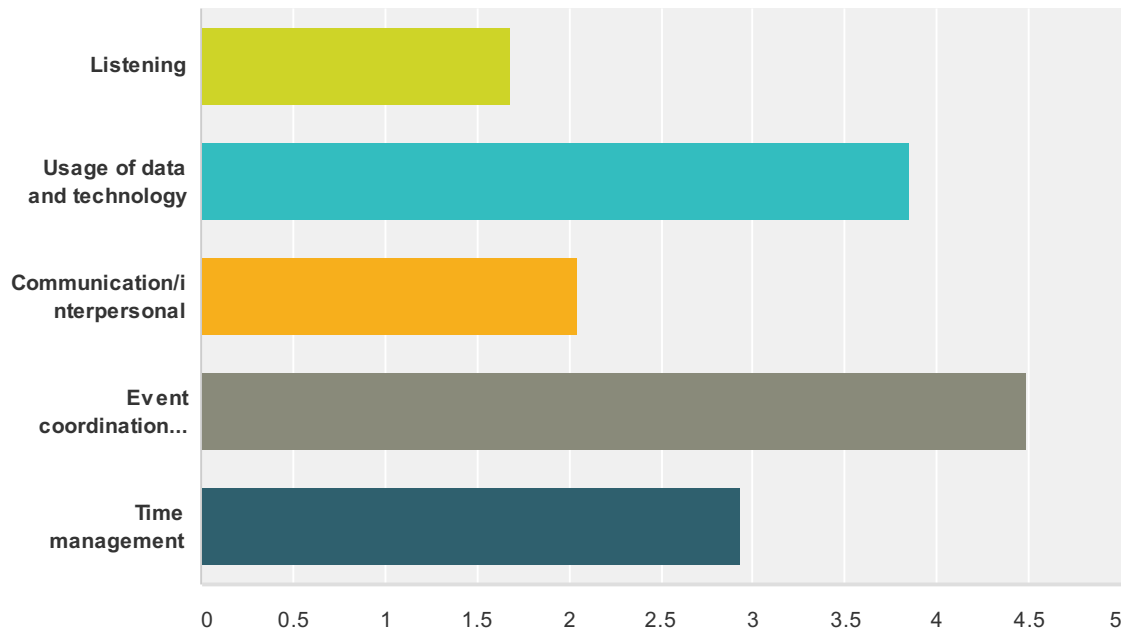


	Most important	(no label)	(no label)	(no label)	Least important	Total	Average Rating
Adaptability to people and circumstances	38.10% 16	28.57% 12	16.67% 7	14.29% 6	2.38% 1	42	2.14
Expertise in the field of work	30.95% 13	14.29% 6	16.67% 7	9.52% 4	28.57% 12	42	2.90
Initiative	14.29% 6	14.29% 6	33.33% 14	23.81% 10	14.29% 6	42	3.10
Dialogue	0.00% 0	19.05% 8	14.29% 6	30.95% 13	35.71% 15	42	3.83
Asking relevant questions	16.67% 7	23.81% 10	19.05% 8	21.43% 9	19.05% 8	42	3.02

Skills and competencies most influential to success.

Q9 Please note that all skills/competencies listed are already identified as important, you simply need to rank the following according to their relative importance to your continued success.

Answered: 41 Skipped: 7

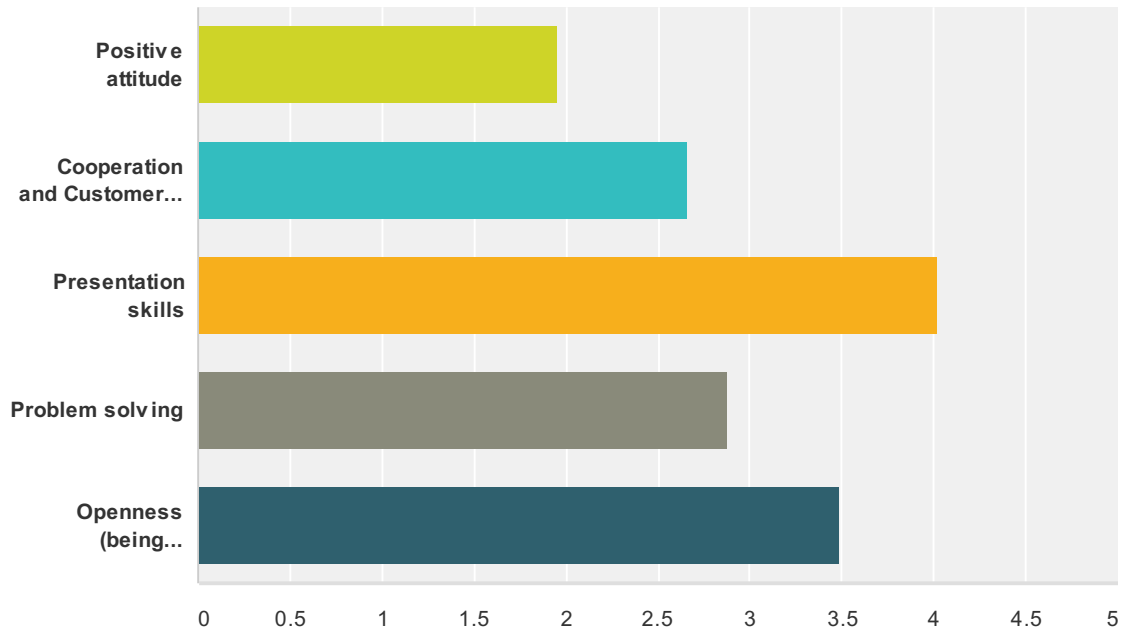


	Most important	(no label)	(no label)	(no label)	Least important	Total	Average Rating
Listening	53.66% 22	31.71% 13	9.76% 4	2.44% 1	2.44% 1	41	1.68
Usage of data and technology	12.20% 5	4.88% 2	9.76% 4	31.71% 13	41.46% 17	41	3.85
Communication/interpersonal	24.39% 10	48.78% 20	24.39% 10	2.44% 1	0.00% 0	41	2.05
Event coordination/management	0.00% 0	0.00% 0	4.88% 2	41.46% 17	53.66% 22	41	4.49
Time management	9.76% 4	14.63% 6	51.22% 21	21.95% 9	2.44% 1	41	2.93

Skills and competencies most influential to success.

Q10 Please note that all skills/competencies listed are already identified as important, you simply need to rank the following according to their relative importance to your continued success.

Answered: 41 Skipped: 7

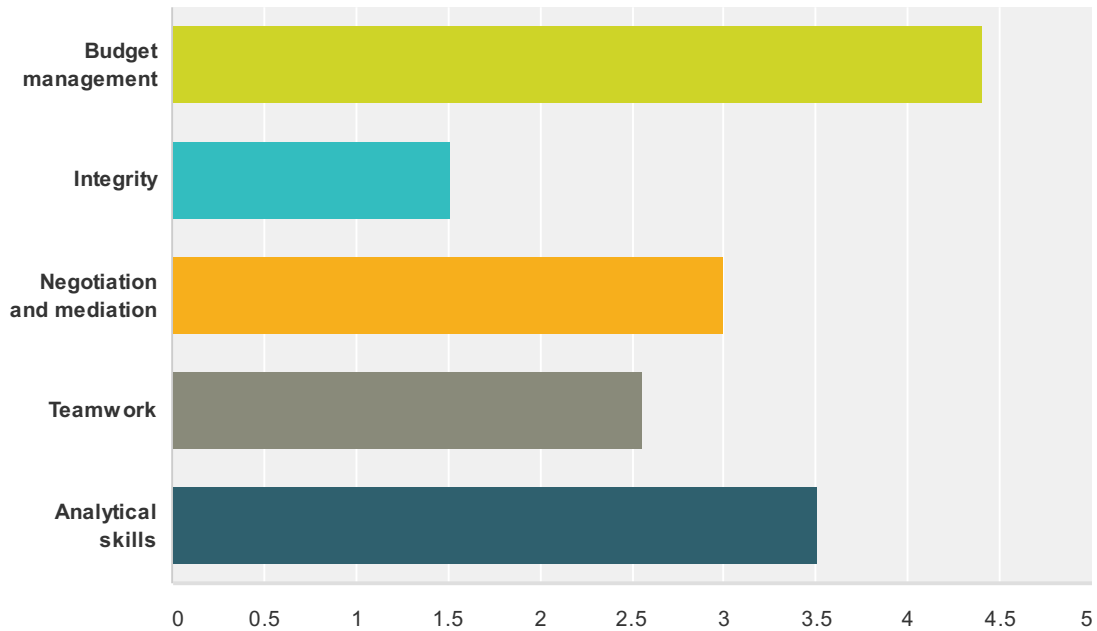


	Most important	(no label)	(no label)	(no label)	Least important	Total	Average Rating
Positive attitude	48.78% 20	21.95% 9	17.07% 7	9.76% 4	2.44% 1	41	1.95
Cooperation and Customer focus	24.39% 10	19.51% 8	26.83% 11	24.39% 10	4.88% 2	41	2.66
Presentation skills	4.88% 2	14.63% 6	4.88% 2	24.39% 10	51.22% 21	41	4.02
Problem solving	12.20% 5	24.39% 10	36.59% 15	17.07% 7	9.76% 4	41	2.88
Openness (being non-judgmental)	9.76% 4	19.51% 8	14.63% 6	24.39% 10	31.71% 13	41	3.49

Skills and competencies most influential to success.

Q11 Please note that all skills/competencies listed are already identified as important, you simply need to rank the following according to their relative importance to your continued success.

Answered: 41 Skipped: 7

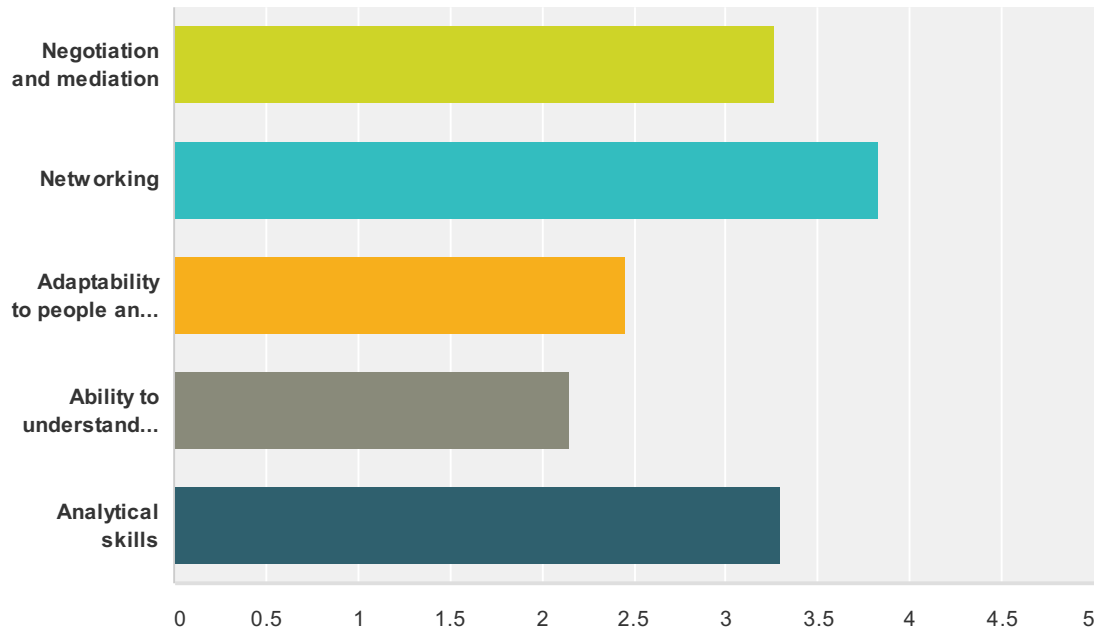


	Most important	(no label)	(no label)	(no label)	Least important	Total	Average Rating
Budget management	2.44% 1	0.00% 0	12.20% 5	24.39% 10	60.98% 25	41	4.41
Integrity	70.73% 29	14.63% 6	9.76% 4	2.44% 1	2.44% 1	41	1.51
Negotiation and mediation	7.32% 3	31.71% 13	29.27% 12	17.07% 7	14.63% 6	41	3.00
Teamwork	12.20% 5	36.59% 15	36.59% 15	12.20% 5	2.44% 1	41	2.56
Analytical skills	7.32% 3	17.07% 7	12.20% 5	43.90% 18	19.51% 8	41	3.51

Skills and competencies most influential to success.

Q12 Please note that all skills/competencies listed are already identified as important, you simply need to rank the following according to their relative importance to your continued success.

Answered: 40 Skipped: 8

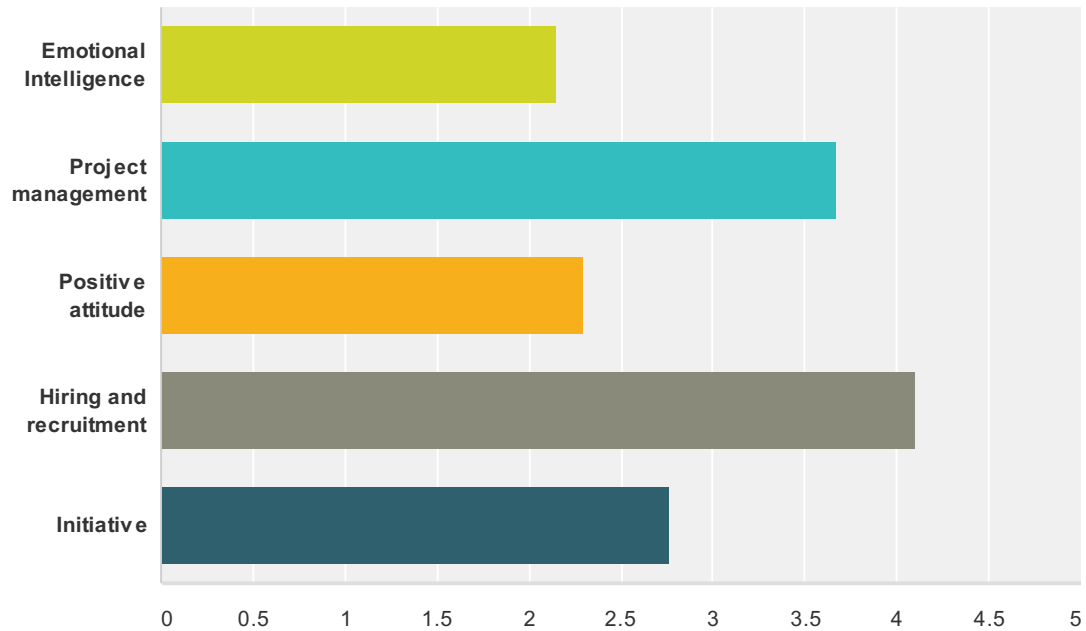


	Most important	(no label)	(no label)	(no label)	Least important	Total	Average Rating
Negotiation and mediation	20.00% 8	10.00% 4	15.00% 6	32.50% 13	22.50% 9	40	3.27
Networking	10.00% 4	7.50% 3	15.00% 6	25.00% 10	42.50% 17	40	3.83
Adaptability to people and circumstances	17.50% 7	40.00% 16	25.00% 10	15.00% 6	2.50% 1	40	2.45
Ability to understand others	35.00% 14	30.00% 12	22.50% 9	10.00% 4	2.50% 1	40	2.15
Analytical skills	17.50% 7	12.50% 5	22.50% 9	17.50% 7	30.00% 12	40	3.30

Skills and competencies most influential to success.

Q13 Please note that all skills/competencies listed are already identified as important, you simply need to rank the following according to their relative importance to your continued success.

Answered: 40 Skipped: 8

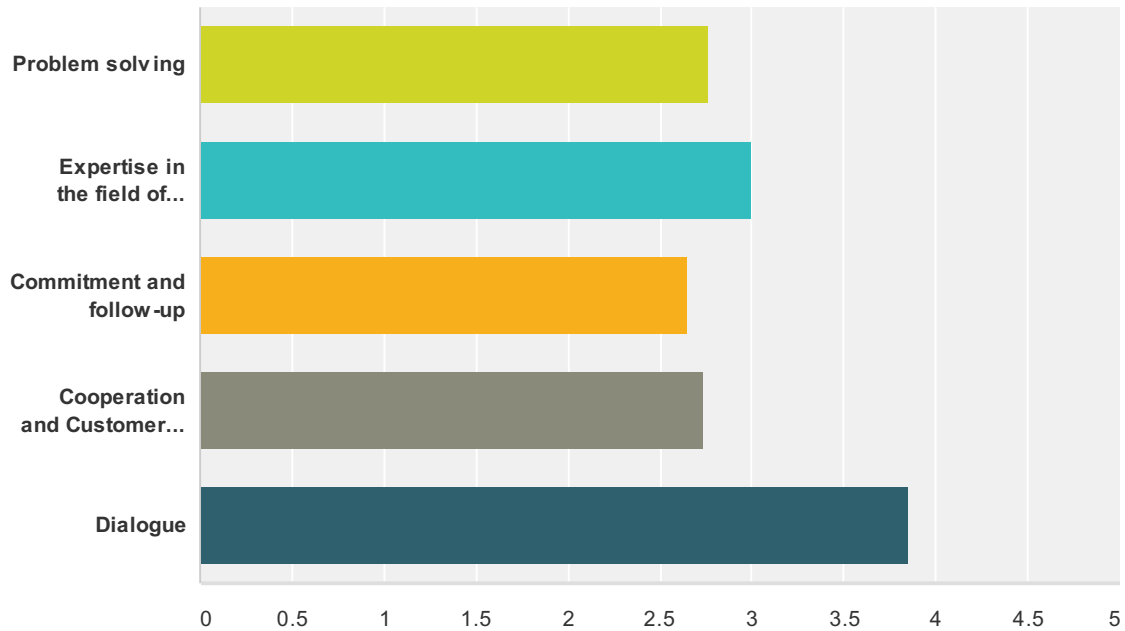


	Most important	(no label)	(no label)	(no label)	Least important	Total	Average Rating
Emotional Intelligence	45.00% 18	25.00% 10	10.00% 4	10.00% 4	10.00% 4	40	2.15
Project management	2.50% 1	17.50% 7	15.00% 6	40.00% 16	25.00% 10	40	3.67
Positive attitude	32.50% 13	27.50% 11	25.00% 10	7.50% 3	7.50% 3	40	2.30
Hiring and recruitment	5.00% 2	10.00% 4	5.00% 2	30.00% 12	50.00% 20	40	4.10
Initiative	15.00% 6	20.00% 8	45.00% 18	12.50% 5	7.50% 3	40	2.77

Skills and competencies most influential to success.

Q14 Please note that all skills/competencies listed are already identified as important, you simply need to rank the following according to their relative importance to your continued success.

Answered: 40 Skipped: 8

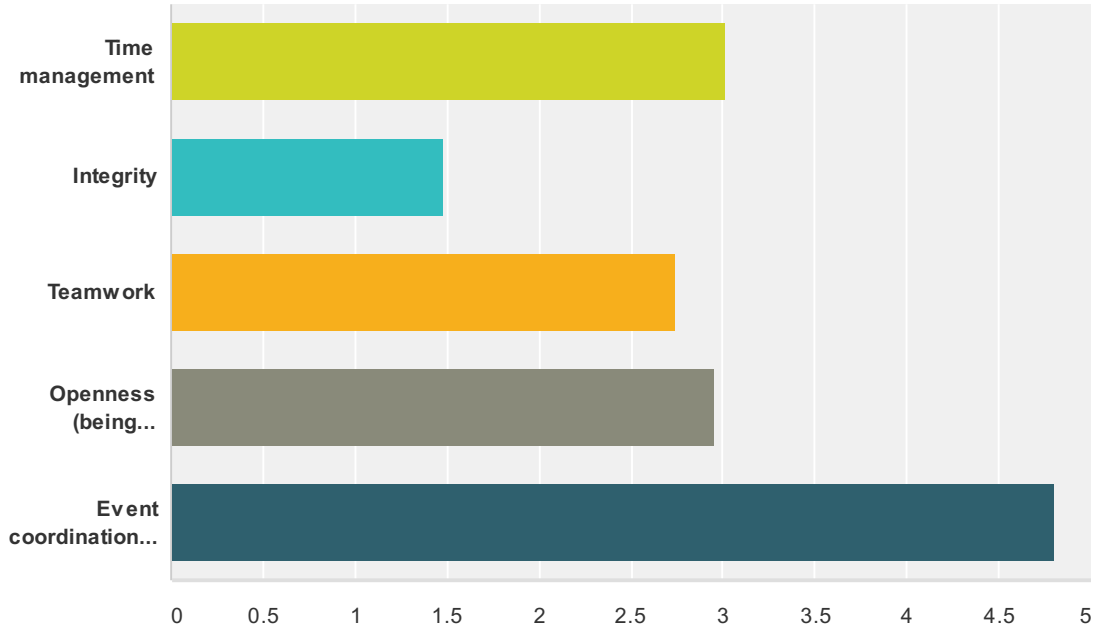


	Most important	(no label)	(no label)	(no label)	Least important	Total	Average Rating
Problem solving	30.00% 12	12.50% 5	20.00% 8	25.00% 10	12.50% 5	40	2.77
Expertise in the field of work	22.50% 9	17.50% 7	22.50% 9	12.50% 5	25.00% 10	40	3.00
Commitment and follow-up	17.50% 7	27.50% 11	32.50% 13	17.50% 7	5.00% 2	40	2.65
Cooperation and Customer focus	27.50% 11	17.50% 7	17.50% 7	30.00% 12	7.50% 3	40	2.73
Dialogue	2.50% 1	25.00% 10	7.50% 3	15.00% 6	50.00% 20	40	3.85

Skills and competencies most influential to success.

Q15 Please note that all skills/competencies listed are already identified as important, you simply need to rank the following according to their relative importance to your continued success.

Answered: 40 Skipped: 8

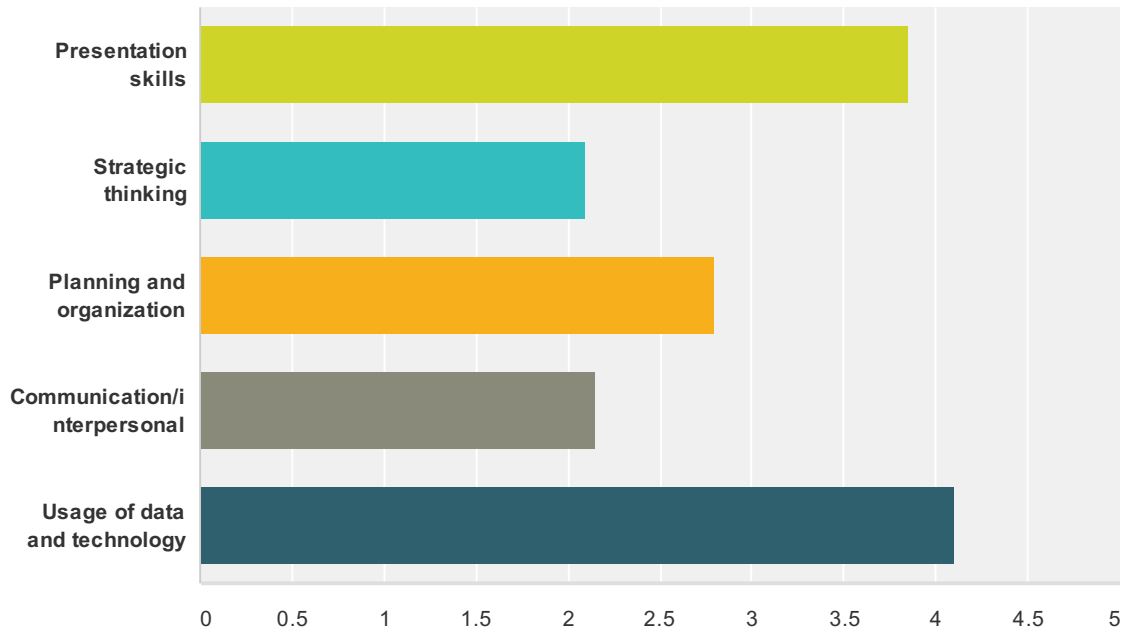


	Most important	(no label)	(no label)	(no label)	Least important	Total	Average Rating
Time management	10.00% 4	30.00% 12	10.00% 4	47.50% 19	2.50% 1	40	3.02
Integrity	77.50% 31	7.50% 3	7.50% 3	5.00% 2	2.50% 1	40	1.48
Teamwork	2.50% 1	32.50% 13	52.50% 21	12.50% 5	0.00% 0	40	2.75
Openness (being non-judgmental)	10.00% 4	30.00% 12	25.00% 10	25.00% 10	10.00% 4	40	2.95
Event coordination/management	0.00% 0	0.00% 0	5.00% 2	10.00% 4	85.00% 34	40	4.80

Skills and competencies most influential to success.

Q16 Please note that all skills/competencies listed are already identified as important, you simply need to rank the following according to their relative importance to your continued success.

Answered: 40 Skipped: 8

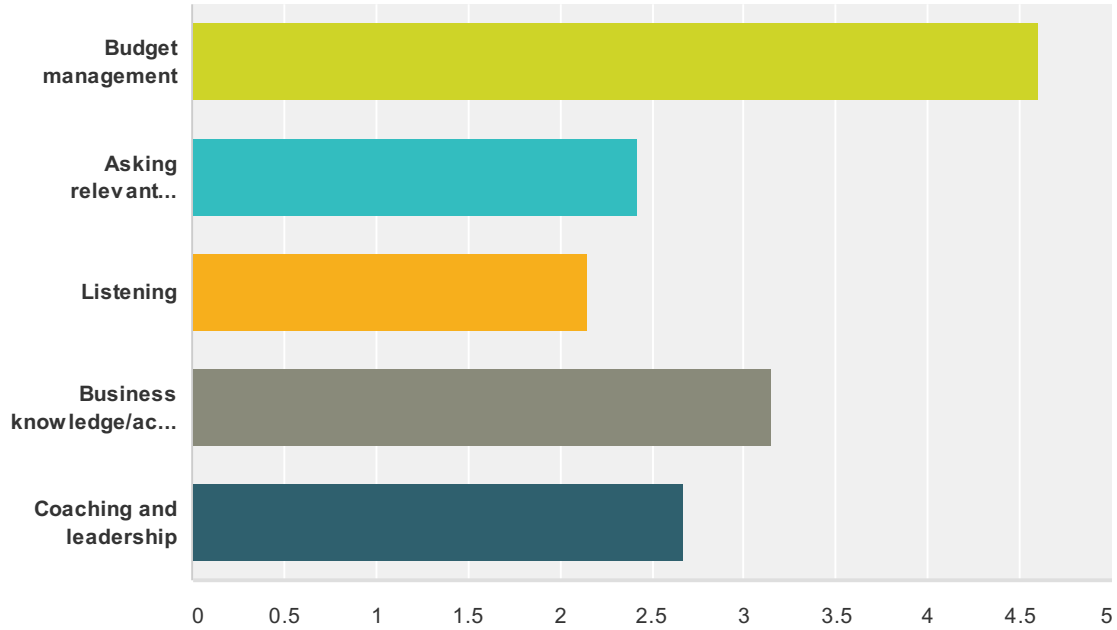


	Most important	(no label)	(no label)	(no label)	Least important	Total	Average Rating
Presentation skills	7.50% 3	7.50% 3	22.50% 9	17.50% 7	45.00% 18	40	3.85
Strategic thinking	30.00% 12	40.00% 16	22.50% 9	5.00% 2	2.50% 1	40	2.10
Planning and organization	10.00% 4	27.50% 11	37.50% 15	22.50% 9	2.50% 1	40	2.80
Communication/interpersonal	47.50% 19	20.00% 8	5.00% 2	25.00% 10	2.50% 1	40	2.15
Usage of data and technology	5.00% 2	5.00% 2	12.50% 5	30.00% 12	47.50% 19	40	4.10

Skills and competencies most influential to success.

Q17 Please note that all skills/competencies listed are already identified as important, you simply need to rank the following according to their relative importance to your continued success.

Answered: 40 Skipped: 8

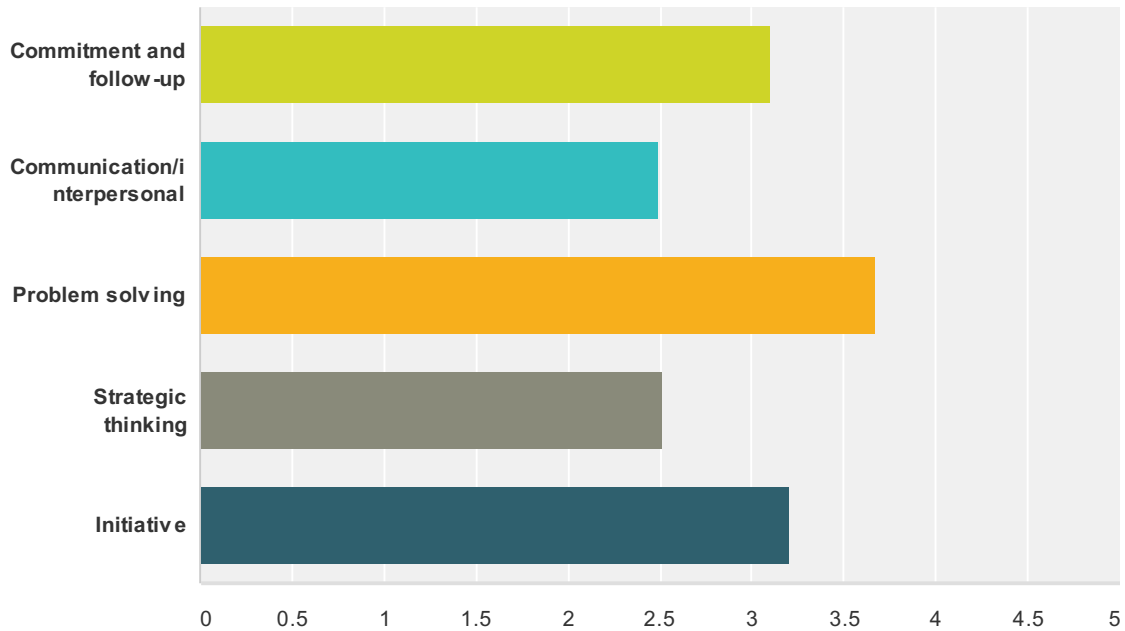


	Most important	(no label)	(no label)	(no label)	Least important	Total	Average Rating
Budget management	5.00% 2	0.00% 0	5.00% 2	10.00% 4	80.00% 32	40	4.60
Asking relevant questions	25.00% 10	25.00% 10	35.00% 14	12.50% 5	2.50% 1	40	2.42
Listening	25.00% 10	50.00% 20	12.50% 5	10.00% 4	2.50% 1	40	2.15
Business knowledge/acumen	15.00% 6	12.50% 5	25.00% 10	37.50% 15	10.00% 4	40	3.15
Coaching and leadership	30.00% 12	12.50% 5	22.50% 9	30.00% 12	5.00% 2	40	2.67

Skills and competencies most influential to success.

Q18 Please note that all skills/competencies listed are already identified as important, you simply need to rank the following according to their relative importance to your continued success.

Answered: 40 Skipped: 8

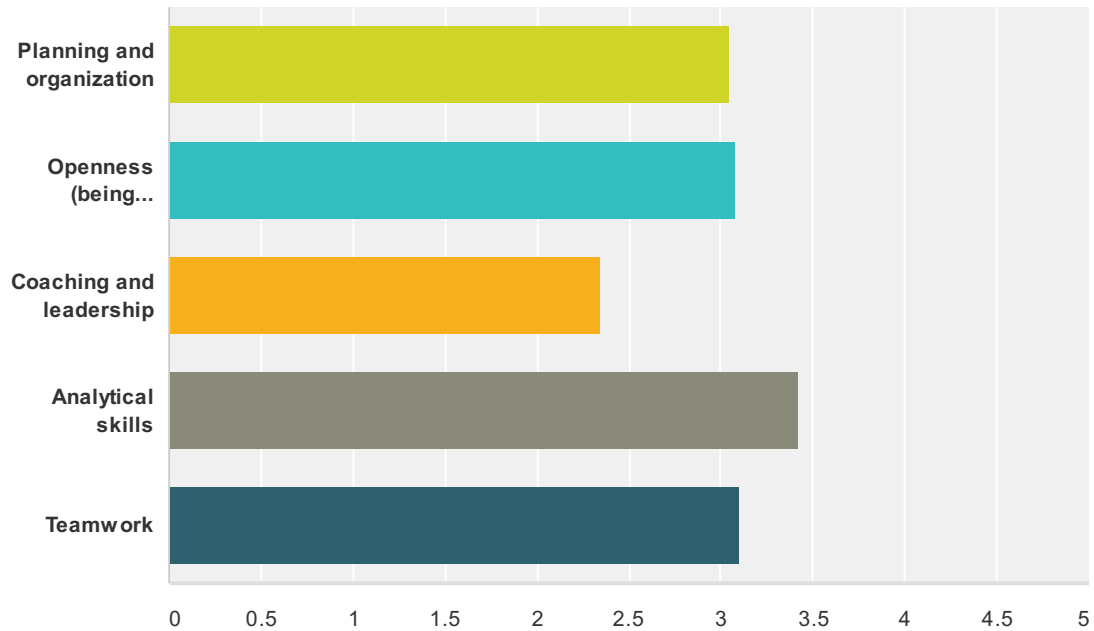


	Most important	(no label)	(no label)	(no label)	Least important	Total	Average Rating
Commitment and follow-up	20.00% 8	22.50% 9	7.50% 3	27.50% 11	22.50% 9	40	3.10
Communication/interpersonal	42.50% 17	17.50% 7	10.00% 4	7.50% 3	22.50% 9	40	2.50
Problem solving	2.50% 1	12.50% 5	27.50% 11	30.00% 12	27.50% 11	40	3.67
Strategic thinking	30.00% 12	22.50% 9	22.50% 9	15.00% 6	10.00% 4	40	2.52
Initiative	5.00% 2	25.00% 10	32.50% 13	20.00% 8	17.50% 7	40	3.20

Skills and competencies most influential to success.

Q19 Please note that all skills/competencies listed are already identified as important, you simply need to rank the following according to their relative importance to your continued success.

Answered: 40 Skipped: 8

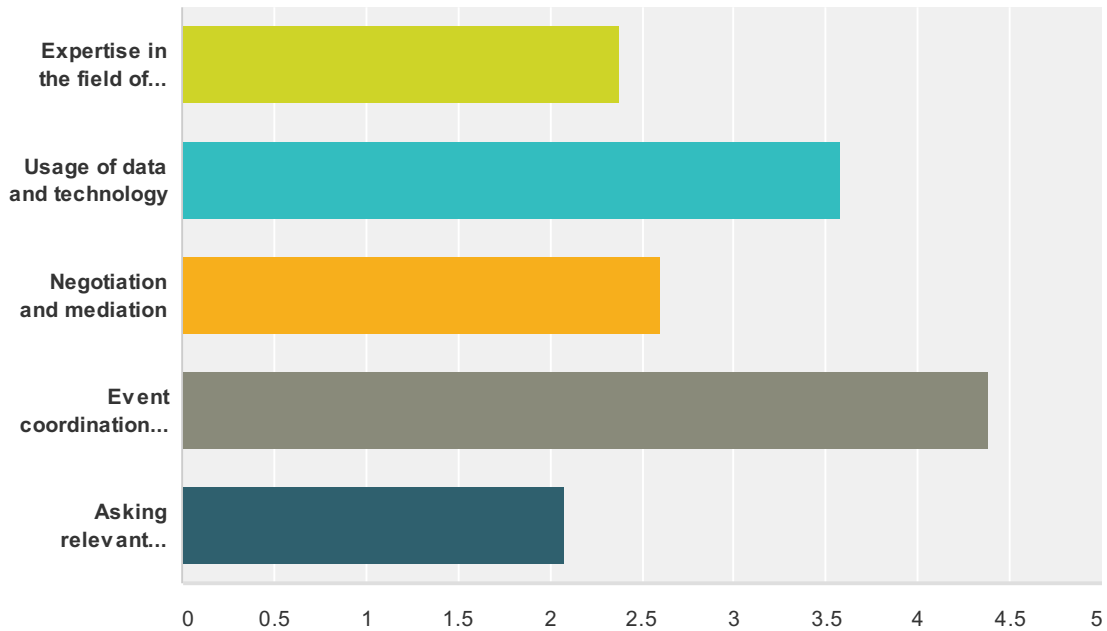


	Most important	(no label)	(no label)	(no label)	Least important	Total	Average Rating
Planning and organization	25.00% 10	20.00% 8	7.50% 3	20.00% 8	27.50% 11	40	3.05
Openness (being non-judgmental)	17.50% 7	22.50% 9	17.50% 7	20.00% 8	22.50% 9	40	3.08
Coaching and leadership	35.00% 14	25.00% 10	17.50% 7	15.00% 6	7.50% 3	40	2.35
Analytical skills	15.00% 6	10.00% 4	22.50% 9	22.50% 9	30.00% 12	40	3.42
Teamwork	7.50% 3	22.50% 9	35.00% 14	22.50% 9	12.50% 5	40	3.10

Skills and competencies most influential to success.

Q20 Please note that all skills/competencies listed are already identified as important, you simply need to rank the following according to their relative importance to your continued success.

Answered: 40 Skipped: 8

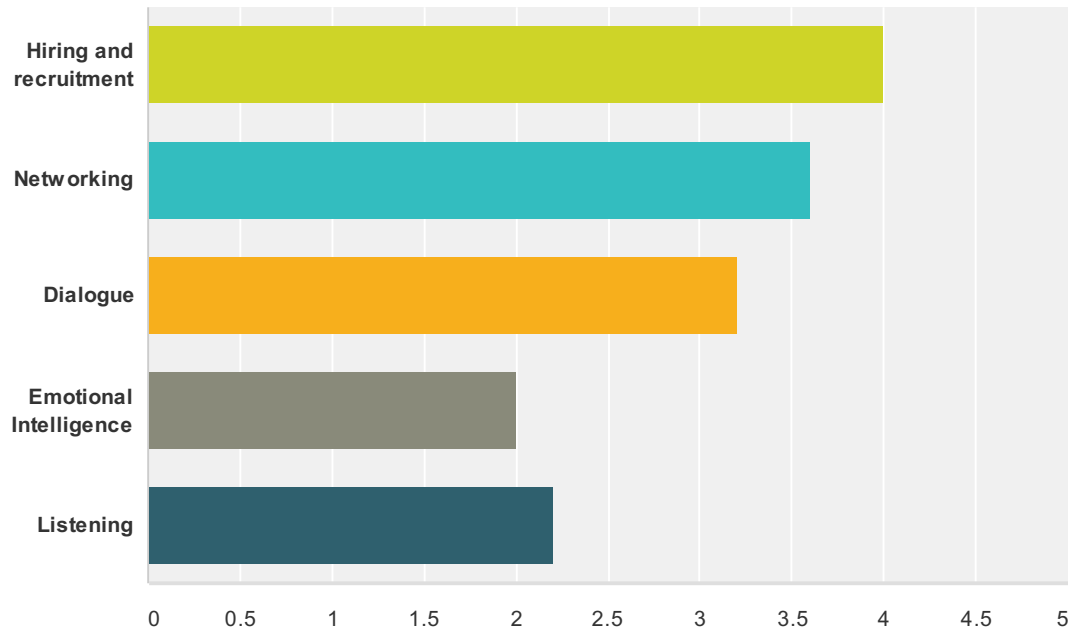


	Most important	(no label)	(no label)	(no label)	Least important	Total	Average Rating
Expertise in the field of work	35.00% 14	20.00% 8	25.00% 10	12.50% 5	7.50% 3	40	2.38
Usage of data and technology	5.00% 2	15.00% 6	20.00% 8	37.50% 15	22.50% 9	40	3.58
Negotiation and mediation	22.50% 9	25.00% 10	30.00% 12	15.00% 6	7.50% 3	40	2.60
Event coordination/management	2.50% 1	0.00% 0	10.00% 4	32.50% 13	55.00% 22	40	4.38
Asking relevant questions	35.00% 14	40.00% 16	15.00% 6	2.50% 1	7.50% 3	40	2.08

Skills and competencies most influential to success.

Q21 Please note that all skills/competencies listed are already identified as important, you simply need to rank the following according to their relative importance to your continued success.

Answered: 40 Skipped: 8

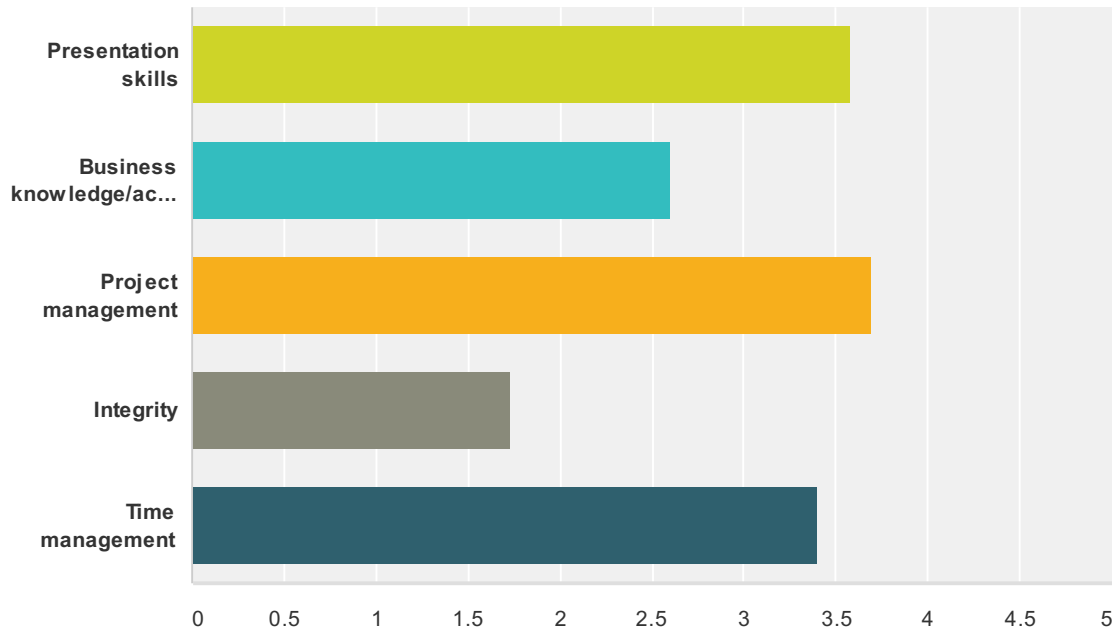


	Most important	(no label)	(no label)	(no label)	Least important	Total	Average Rating
Hiring and recruitment	10.00% 4	5.00% 2	12.50% 5	20.00% 8	52.50% 21	40	4.00
Networking	12.50% 5	7.50% 3	12.50% 5	42.50% 17	25.00% 10	40	3.60
Dialogue	2.50% 1	20.00% 8	45.00% 18	20.00% 8	12.50% 5	40	3.20
Emotional Intelligence	45.00% 18	30.00% 12	12.50% 5	5.00% 2	7.50% 3	40	2.00
Listening	30.00% 12	37.50% 15	17.50% 7	12.50% 5	2.50% 1	40	2.20

Skills and competencies most influential to success.

Q22 Please note that all skills/competencies listed are already identified as important, you simply need to rank the following according to their relative importance to your continued success.

Answered: 40 Skipped: 8

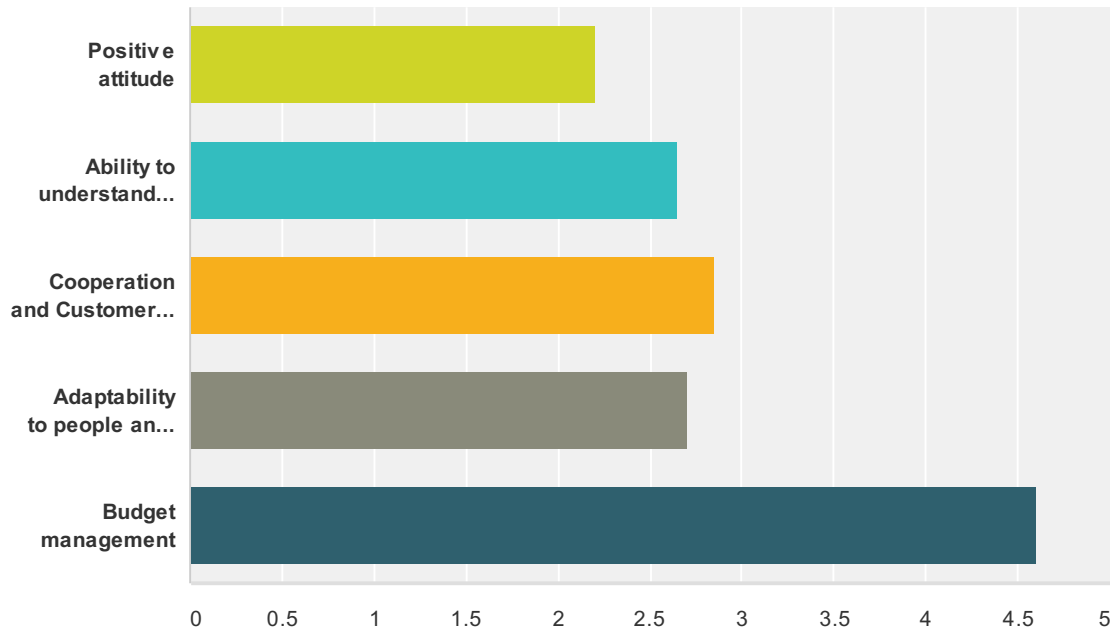


	Most important	(no label)	(no label)	(no label)	Least important	Total	Average Rating
Presentation skills	7.50% 3	15.00% 6	25.00% 10	17.50% 7	35.00% 14	40	3.58
Business knowledge/acumen	27.50% 11	25.00% 10	17.50% 7	20.00% 8	10.00% 4	40	2.60
Project management	0.00% 0	20.00% 8	22.50% 9	25.00% 10	32.50% 13	40	3.70
Integrity	60.00% 24	25.00% 10	5.00% 2	2.50% 1	7.50% 3	40	1.73
Time management	5.00% 2	15.00% 6	30.00% 12	35.00% 14	15.00% 6	40	3.40

Skills and competencies most influential to success.

Q23 Please note that all skills/competencies listed are already identified as important, you simply need to rank the following according to their relative importance to your continued success.

Answered: 40 Skipped: 8



	Most important	(no label)	(no label)	(no label)	Least important	Total	Average Rating
Positive attitude	50.00% 20	10.00% 4	12.50% 5	25.00% 10	2.50% 1	40	2.20
Ability to understand others	20.00% 8	30.00% 12	22.50% 9	20.00% 8	7.50% 3	40	2.65
Cooperation and Customer focus	15.00% 6	25.00% 10	22.50% 9	35.00% 14	2.50% 1	40	2.85
Adaptability to people and circumstances	12.50% 5	30.00% 12	37.50% 15	15.00% 6	5.00% 2	40	2.70
Budget management	2.50% 1	5.00% 2	5.00% 2	5.00% 2	82.50% 33	40	4.60